



Today's Agenda

- Basic Principles
- Practical Tools
- Q&A



We WILL cover...

- Various fund types (State, ICR, revolving/selfsupporting)
- Revenue and expense budgets

We WON'T cover...

Sponsored accounts (grants & contracts)



What is a budget?

- For revenue...
 - A forecast or an estimate
- For expense
 - A spending <u>PLAN</u>
 - Sometimes: a spending <u>LIMIT</u>
- Ideally, linked to and reflective of plans; e.g....
 - Enrollment plans
 - Faculty hiring plans
 - Capital plans



Budgeting approaches

- Program Budgeting attempts to link planning process to resource allocation
- Incremental Budgeting focuses on percentage adjustments to existing base budgets rather than on specific priorities
- Responsibility Centered Management treats individual units and programs as revenue and cost centers



First: Make It Real

- Align budgets with actuals
- State budget must tie out to a control number
- Reflect best estimates of anticipated revenues and expenditures in Budget Development for self-supporting and practice plan funds
- Salary Planner use this tool to project recurring personnel requirements
- Budget Development use this tool to budget both personal and non-personal services within framework of state allocations



UIC Unrestricted Budget – FY 2010

ICR \$60.4M

Admin Allowance \$20.1M

Royalties \$6.5M

Income Fund \$250.3M

> GRF \$285.7M

Colleges

(Incl. Graduate College, Honors & School of Continuing Studies) \$328.9M

Academic & Administrative Units \$158.0M

Utilities \$41.1M

Financial Aid \$17.0M

Campus General \$78.0M

\$623M

\$623M



Second: Make it balance

- Double-sided entries
- Recurring vs. Non-recurring
- Equilibrium or sustainability
 - Excess consumption
 - Of endowments...
 - Of physical assets (facilities)...



What if my expenses exceed my revenues?

- The budgeting equivalent of original sin
- However! There could be some logical reasons
 - Counting on turnover savings
 - Budgeting for use of other fund sources
- Is there a way to deal with this?
 - What do you think of negative budgets?



Third: Make it useful

A budget that no one believes is not much use



What you will find in the BSO



Fourth: Make it transparent

- Cross subsidies
- Reserves
- Who should own a budget variance?
- Could be positive or negative
 - E.g., salary breakage (vacancy savings); dept or college?



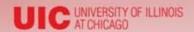
Appropriate Use of Budget Adjustments

- In general, can only adjust budgets within or between state and institutional funds
- Adjustments to state or institutional fund budgets require equivalent debits and credits
- Self-supporting and service plan budgets represent an estimate or forecast and may be adjusted.
 - Do not affect cash or fund balances of these fund types
- College or administrative review/approval may be required prior to submitting Budget Adjustment Request (BAR) forms to the OBFS Budget Office



Appropriate Uses of JV Cost Transfers

- To move charges from one CFOAP to another
- To correct expenses charged to rogue CFOAPS
- To reclassify expenses charged to a P-Card default account code
- Cost transfers involving gift funds must comply with donor intent restrictions
- Cost transfers involving grants & contracts funds must follow the regulations of the sponsor or agency



How to Assess the Financial Position (Budget vs. Actual) prior to year end: State Funds

- Budget balance available at the college/major administrative roll-up level determines whether an overdraft or surplus exists.
 - Don't have to balance at account code or program code level
- Budget Balance Available = Adjusted Budget less Expenditures less Commitments & Obligations



How to Assess the Financial Position (Budget vs. Actual) prior to year end: Institutional Funds

- Individual C-FOP expense budget balances (both positive & negative) carry forward automatically
- Carry-Forward Balance = Adjusted Expense Budget less YTD Expenditures
- The campus review for institutional funds overdrafts is conducted at the department roll-up level



How to Assess the Financial Position (Budget vs. Actual) prior to year end: Gift Funds

- Gift fund budget balances (both positive and negative) are carried forward into the succeeding fiscal year.
- The campus review of gift funds at June 30 is on an individual fund basis.
- It is important to anticipate/plan use of gift funds due to possible restrictions.



How to Assess the Financial Position (Budget vs. Actual) prior to year end: Self-Supporting /Service Plan Funds

- The general ledger cash and fund balances of self-supporting or service plan funds are the basis of review at June 30.
- The fund balance and the cash balance in the general ledger should be in a positive financial position.



Practical Tools for Assessing Financial Position of Various Fund Types

- EDDIE Reports
- BOS Detailed Expense Tracking Report Query
- Banner on-line Inquiry:
 - **Executive Summary (FGIBDSR)**
 - useful for state and institutional funds
 Trial Balance Summary (FGITBSR)
 - useful for determining current cash and fund balance in self-supporting, service plan and gift fund general ledgers



How to Fix Problems and Avoid Deficits: State Funds

- Budget transfers within the college or unit.
- Transfers of actual expenses to other appropriate departmental non-state funds.
- Cancellation or transfer of purchase orders and other non-personal services encumbrances to non-state funds.
- Budgetary exchanges of ICR for state to cover overdrafts.



How to Fix Problems and Avoid Deficits: Institutional Funds

- Budget transfers within the college or unit.
- Transfers of actual expenses to appropriate departmental non-institutional funds.
- Budgetary exchanges of state for institutional funds to cover overdrafts.
- Budgetary exchanges within institutional fund types (ICR, allowance or royalty) to cover overdrafts.



How to Fix Problems and Avoid Deficits: Self-Supporting/Service Plan Funds

- Budget adjustments do not eliminate deficits in these fund types
- JV transfers of revenue or actual expenses to other appropriate or related funds may be required
- Fact Sheets must be completed and submitted to UAFR for these fund types to determine the necessity of year-end GL closing entries to reflect appropriate accruals/deferrals.



Critical Year End Cut-off Dates and Appropriate Dating of Transactions

- Banner JV forms automatically default the system date as the transaction date.
- In July, old year and new year are both open
 - default system date is the new year
- To post transaction in the old year, manually change the transaction date to a June date.
- Journal vouchers and labor redistributions
 with a July transaction date post in Period 1 of
 the new fiscal year.



Budgeting in a challenging environment

- Understand what you do and how to pay for it
- Diversify your funding sources
- Match recurring costs to recurring sources
- Have a multi-year planning horizon, seek equilibrium over time
- Have a process identify your strategy, resources, priorities, schedule, opportunity costs
- Periodically review outcomes and actual costs and revenues



How do we forecast tuition?



THE BURSAR'S OFFICE IS ABOUT TO DIVINE NEXT YEAR'S TUITION PRICE FROM THE COSMIC REALM."